

Characterisation of the Polyphenol Content in the Kiwifruit (*Actinidia deliciosa*) Exocarp for the Calibration of a Fruit-sorting Optical Sensor

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ABSTRACT:

Introduction – Kiwifruit contains high amounts of anti-oxidants beneficial to health. Its quality is influenced by ripening time, genotype, cultivation techniques, climate and storage conditions after harvest.

Objective – The aim of the present study was to characterise the phenolic content by HPLC methods and to evaluate the performance of a portable optical sensor (Multiplex 3), for *in vivo* non-destructive phenolic compound assessment in kiwifruits.

Methods – Kiwifruits peel extracts were characterised by reverse-phase (RP) HPLC with diode-array detector (DAD) and electrospray ionisation (ESI) with MS using the Zorbax SB-Aq. column from Agilent. The fluorimetric sensor method is based on the screening of fruit chlorophyll fluorescence excitation and allows the UV absorbance of intact fruit skin to be measured. The flavonol index, FLAV, was calculated as $\log(FRF_R/FRF_{UV})$, where FRF_R and FRF_{UV} are the chlorophyll fluorescence excited with red and UV light.

Results – Hydroxycinnamic acids, procyanidins, and quercetin glycosides were the main polyphenol classes detected by HPLC–DAD–ESI/MS in the kiwifruit skin. A good linear regression ($R^2 = 0.88$) was found between the fluorimetric sensor FLAV index and flavonol chromatographic analysis of the fruits. The FLAV index was able to detect the higher content of flavonols in sun-exposed fruits with respect to mid-shaded and shaded ones in accordance with the destructive analysis.

Conclusion – The fluorimetric sensor represents a rapid and non-invasive tool to: (i) monitor the flavonol accumulation in kiwifruit and to assess its quality concerning the healthy anti-oxidant properties; (ii) evaluate the effect of environmental and agronomical factors related to the fruit quality; and (iii) select fruits with the largest flavonol content, and consequently less susceptible to pathogen attack, in order to improve their storage durability. Copyright © 2013 John Wiley & Sons, Ltd.

Keywords: HPLC–DAD–ESI/MS; flavonols; fluorescence; fruit quality; *Actinidia deliciosa*

Introduction

The kiwifruit is the edible berry of several *Actinidia* species. The well known commercially available variety, the green-fleshed kiwifruit, is the 'Hayward' cultivar, which belongs to the *Actinidia deliciosa* species. Kiwifruit contains high amounts of health-beneficial anti-oxidants, such as vitamin C, vitamin E, carotenoids and polyphenolic compounds. The polyphenols include chlorogenic and other caffeic acid derivatives, coumaric acid, protocatechuic acid, quercetin glycosides, catechin, epicatechin and procyanidins, naturally occurring in free form, bound to protein or polysaccharides, or in a polymeric form (Sun-Waterhouse *et al.*, 2009).

A specific analysis of different vegetal tissues (peel and pulp) has shown that peel crude extract contains tocopherols, sterols, triterpene, chlorogenic acid and flavonoids, whereas pulp raw extracts led to the isolation of caffeic acid glucosyl derivatives and coumarin glycosides in addition to the above compounds (Fiorentino *et al.*, 2009). A recent study reported that kiwifruit, more rich in polyphenols compared with other fruits such as orange, grapefruit and apple, has important anti-oxidant activities *in vitro*: in particular, inhibitory effects on lipid oxidation, a H₂O₂-eliminating property and a superoxide dismutase (SOD)-like activity (Iwasawa *et al.*, 2011). The anti-oxidant potential of *Actinidia* fruits was found to be largely

influenced by vitamin C and total polyphenol levels, but also dependent on species and cultivars (Du *et al.*, 2009). The kiwifruit quality depends on several factors such as ripening time, genotype, cultivation techniques and environmental conditions (Kempfer *et al.*, 1992; Snelgar *et al.*, 1998; Ferguson, 1999). The polyphenol content of kiwifruits was also influenced by light exposure, harvest time and storage conditions during the post-harvest (Montanaro *et al.*, 2007; Tavarini *et al.*, 2008).

Because of this, the availability of a rapid screening tool for polyphenol content of kiwifruits, and of cultivated fruits in general, could represent an innovative useful technique in phytochemical analyses. Optical methods for the evaluation of fruit quality are of great interest because they are

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non-destructive, repeatable over time on the same targets and rapid, and therefore are applicable to a large number of samples. Internal properties of kiwifruits can be assessed non-destructively by reflectance and intertance of visible–near-infrared radiation (McGlone *et al.*, 2002).

Reflectance-spectroscopy-based methods have been used to determine pigments on a fruit surface (Merzlyak *et al.*, 2003), but failed in the detection of colourless flavonols (Hagen *et al.*, 2006). In contrast, epidermal flavonols were detected *in situ* by applying the chlorophyll (Chl) fluorescence screening method (Bilger *et al.*, 1997; Agati *et al.*, 2007) in which UV-absorbing phenolic compounds present in leaf epidermises and fruit skins filter part of the excitation light during its path towards the underlying Chl. This technique was recently employed to define a non-destructive flavonol index in apple peels by using a portable fluorescence sensor (Betemps *et al.*, 2012). The fluorescence screening method is particularly suitable to investigate *in situ* absorbance of skin in fruits that retain chlorophyll in the flesh, such as kiwifruits. Indeed, it was previously shown that chlorophyll fluorescence can be measured through the exocarp of whole kiwifruits (Remorini *et al.*, 2011).

The use of non-destructive sensors for flavonols on kiwifruit can have different purposes: (i) as a sorting method of top-quality fruits with high health benefit properties to be consumed fresh; (ii) to evaluate the effect of environmental and agronomical factors related to the fruit quality; and (iii) to control fruit storability.

A critical point in defining a non-destructive index to predict the concentration of a specific compound concerns its calibration against wet chemistry. For this, in the present study, we characterised at first the phenolic content of kiwifruit extracts by HPLC with diode-array detector and electrospray ionisation with MS (HPLC–DAD–ESI/MS) methods. Then, we used the results of destructive analysis to calibrate the fluorescence-based Multiplex (Force-A, Orsay, France) sensor to be used as a quality-sorting tool in kiwifruits.

Experimental

Plant material

Kiwifruits (*A. deliciosa* (A. Chev.) Liang & Ferguson, cv 'Hayward') were collected from a commercial orchard in Rigoli (Pisa, Italy; 43°46'56.761"N, 10°25'16.515"E) at the end of the 2010 growing season. Soluble solid content of kiwifruits ranged between 7.8 and 9.8°Bx. Vines were trained as a free palmette at an altitude of 11 m above sea level. Fruits were harvested from positions in the plants exposed to different light conditions (full sun, mid-shade and shade). The full sun midday photosynthetic photon flux density measured at harvest was 1100 $\mu\text{mol}/\text{m}^2/\text{s}$. Mid-shade and shade light regimes were 15% and 2% of full sun, respectively. Samples (25 fruits per light condition) were measured the same day of harvest by the fluorimetric sensor, stored at 0°C (Tavarini *et al.*, 2008) for 3 months and, then, acclimated to ambient temperature before being measured again. During fruit collection, the most exposed side of each fruit was marked. Under shade condition, the most exposed side was defined as that facing the external part of the canopy.

Multiplex fluorimetric sensor

The Multiplex (Mx) fluorimetric sensor (Force-A, Orsay, France) is described in detail elsewhere (Ben Ghazlen *et al.*, 2010). It measures fluorescence emitted by chlorophyll, in the red (RF) and far-red (FRF) spectral regions, under excitation with different light-emitting diode

(LED) sources in the UV (375 nm) and visible (blue at 450 nm, green at 515 nm and red at 630 nm).

The intensity of the chlorophyll fluorescence (ChlF) emitted by a kiwifruit depends on the amount of excitation light able to reach the Chl pigment, that is on the transmittance of the peel (T_{exocarp}) at the excitation wavelength (Mendes Novo *et al.*, 2012). Flavonols in the exocarp can attenuate part of the incident radiation in the UV-A region before this can reach the Chl molecules. Consequently, the higher the peel's concentration of flavonols the lower the intensity of ChlF under UV excitation. Since long wavelength visible light is not absorbed by flavonols, ChlF excited by green-red wavelengths can be considered as a reference signal. Assuming $T_{\text{exocarp}} = 1$ for red light, we can compare two ChlF signals under UV and red excitation to obtain an index proportional to the kiwifruit peel flavonoid content:

$$\text{Flav} = \log(\text{FRF}_R/\text{FRF}_{UV}) \quad (1)$$

where FRF_R and FRF_{UV} are the far-red ChlF excited in the red and UV, respectively. In this way, the FLAV index gives a non-destructive measure of the exocarp absorbance in the UV-A at 375 nm (Betemps *et al.*, 2012).

All the kiwifruits were measured by the Mx sensor on both their flat sides through a 2 × 3 cm mask with the longer length parallel to the longitudinal axis of the fruit.

Extraction of polyphenols

In order to cover the largest range of flavonols concentrations, the kiwifruits to be used to build the Mx calibration curve were selected on the basis of the FLAV values. Twenty-one samples with FLAV values between 0.5 to 1.1 (Mx units) were chosen and their exocarp analysed destructively. The exocarp of each kiwifruit side (exposed or not to sun) was peeled off and analysed separately. In detail, 2 g of skin were ground under liquid nitrogen into fine powder. The resulting skin powder was transferred to 50 mL of acidified extraction solvent (ethanol:water 7:3, v/v, pH 3.2 adjusted by formic acid), maintained under stirring for 3 h and then filtered under vacuum. The pellet was re-extracted once again using the same procedure, and the final two pooled extracts were defatted twice with 50 mL of hexane and concentrated precisely to 2 mL. The whole procedure was performed at room temperature (20–25°C). Extracts were stored at –20°C and, finally, centrifuged for 3 min at 14000 × *g* before HPLC analysis.

HPLC–DAD–ESI/MS analysis

Analysis was carried out using a HP-1100 liquid chromatograph equipped with a DAD and a HP 1100 MSD API-electrospray (Agilent Technologies, Palo Alto, CA, USA). The mass spectrometer operated in negative ionisation mode (fragmentor 120 eV) to detect phenolic substances.

The column was a Zorbax SB-Aq. 4.6 mm ID × 150 mm (5 μm) from Agilent. The mobile phase was (A) water pH 3.2 acidified by formic acid and (B) acetonitrile. The following multi-step linear gradient was applied: from 100% to 85% of A in 12 min, which was maintained for 5 min, 10 min to reach 75% A, which was maintained for 8 min, then 3 min to arrive at 0% A, which was maintained for 2 min and 3 min to arrive at 100% A. Total time of analysis was 43 min, flow rate 0.4 mL/min and oven temperature 26 ± 0.5°C. UV-Vis spectra were recorded in the 190–600 nm range and the chromatograms were acquired at 280, 315, 330, 350 and 375 nm.

Polyphenols quantification

Identification of individual phenols was carried out using their retention times, and both UV-Vis and MS spectra. The quantification of the single phenolic compounds was directly performed by HPLC–DAD using a five-point regression curve built with the available standards. Curves with a coefficient of determination $R^2 > 0.998$ were considered. In particular, caffeoyl acid amounts were calculated at 330 nm using chlorogenic acid as reference. Quercetin glycosides were calibrated at 350 nm using

quercetin 3-O- β -D-glucoside as reference, and, finally, catechin oligomers were calculated at 280 nm using epicatechin as standard compound.

Chemical reagents and materials

Acetonitrile and hexane were provided by E. Merck (Darmstadt, Germany), water was purified with a Milli-Q system. Authentic standards of quercetin 3-O- β -D-glucoside (> 90% HPLC), was purchased from Fluka (Germany Darmstadt), and of chlorogenic acid and epicatechin from Extrasynthese (Nord Genay, Lyon, France).

Statistical analysis

Statistical analysis was carried out with SigmaPlot Program 11.0 (Systat Software, Inc. SigmaPlot for Windows) and statistical differences between treatments were evaluated by a *t*-test analysis. Results are given as means \pm standard deviation (SD).

Results and discussion

HPLC–DAD–ESI/MS analyses

The main objective of the present work was to collect data on the skin polyphenol composition of kiwifruit by HPLC–DAD–ESI/MS analyses and, then, to compare these results with those obtained by the optical method. To accomplish a complete characterisation of the kiwifruit, each compound belonging to different phenolic classes was quantified with the specific reference standard.

In the peel of kiwifruit, different classes of phenolic compounds were characterised: phenolic acid derivatives (as β -vanillic acid glucoside), coumarins, hydroxycinnamic acid derivatives; flavonols (quercetin 3-O- β -D-rutinoside and quercetin 3-O- β -D-rhamnoside), and procyanidins (mainly trimer and tetramer) with the

corresponding monomers: catechin and epicatechin. The single compounds, as reported in Table 1, were identified using both retention times and their spectroscopic and spectrometric data, and referring to the literature when available.

For instance, the peak with t_R of 17.0 min showed a quasi-molecular ion $[M - H]^-$ at m/z 369 and the following fragmentation pattern: m/z 207 corresponding to the loss of glucose $[M - H - 162]^-$ and m/z 191 consistent with the loss of a methylglucoside moiety $[M - H - 162 - 15]^-$. This caffeic acid derivative was identified as the dimethyl caffeic acid hexoside, as previously reported in kiwifruit extracts (Sun-Waterhouse *et al.*, 2009). It represented the main component of the extract for detection at 330 nm. Moreover, the fragmentation pattern of the peaks at t_R of 13.7, 16.7 and 18.9 min was not completely recognised and, then, they were only tentatively identified as caffeic and ferulic acid derivatives. The detected flavonols, glycosides of quercetin, are also reported in Table 1.

Procyanidins and their related monomers, catechin and epicatechin, were another phenol class characterised in kiwifruit peel extracts. Procyanidins represent a class of polyphenol compounds found in several plant species, consisting of oligomers of flavan-3-ol units, most frequently linked either as C4–C6 or C4–C8. The presence of epicatechin, catechin and procyanidin (dimer and oligomer) has been documented previously on kiwifruit juice (Dawes and Keene, 1999). Procyanidin oligomers in kiwifruit extracts had a UV-Vis absorbance maximum at 280 nm and showed ESI/MS fragmentations at m/z 1153, 865 depending on the grade of polymerisation (tetramers or trimers); the signal at m/z 577 corresponds to the loss of catechin units from both trimers and tetramers; the signal at m/z 289, related to catechin and epicatechin monomers, was also present (see Table 1). The presence of catechin and epicatechin was confirmed by comparison with commercial standards.

Table 1. Single compound HPLC–DAD–ESI/MS qualitative analysis of the kiwifruit peel hydroalcoholic extracts

Compounds		t_R	MW	Negative ions ^a (m/z)
Phenols	6-hydroxy-7-(β -D-glucopiranosyloxy) coumarin	11.6	340	339, 177
	β -vanillic acid glucoside	12.5	330	329, 167
Hydroxy-cinnamic acids	Caffeic acid derivative	13.7	356	355, 297, 191, 179
	Ferulic acid glucoside	14.8	356	355, 193
	Caffeic acid glucoside	15.5	342	341, 179
	Ferulic acid derivative	16.7	370	369, 193, 179, 135
	Dimethyl caffeic acid hexoside	17.0	370	369, 207, 191
	Caffeic acid derivative	18.9		617, 319, 297, 135
Flavonols	Rutin	25.7	610	609, 301
	Quercetin 3-O- β -D-rhamnoside	29.5	448	447, 301
Procyanidin	Procyanidin trimer	18.0	866	865, 577
	Procyanidin tetramer	18.4	1154	1153, 865, 577, 289
	Catechin	18.8	290	289
	Epicatechin	20.3	290	289
	Procyanidin trimer	22.8	866	865, 577
	Procyanidin tetramer	24.2	1154	1153, 577
	Procyanidin tetramer	24.9	1154	
	Procyanidin trimer	25.9	866	
Procyanidin trimer	26.7	866	865, 527, 491	

t_R = retention time (min).
^a m/z of the most abundant ESI/MS signals (fragmentor 120 eV).

The extraction procedure allowed the complete recovery of polyphenols. Even if the alkaline hydrolysis can liberate phenolic acids and improve the resolution of the polyphenol chromatographic profile (Sun-Waterhouse *et al.*, 2009), the extraction procedure of the present work has been performed without the use of alkali, to avoid the degradation of flavan-3-ol oligomers (procyanidins), flavonols and hydroxycinnamic acid glycosides and derivatives.

Table 2 shows the HPLC–DAD quantitative results of the different polyphenol classes: flavonols, hydroxycinnamic acid derivatives and procyanidins, calibrated with the specific reference compounds, and acquired at the maximal absorbance wavelength, 350 nm, 330 nm and 280 nm, respectively. Data are the mean \pm SD of the concentrations obtained for each light condition (shade, mid-shade and full sun) and are reported as mg/g of fresh weight.

Full sun exposure significantly increased the concentration of each polyphenol class with respect to mid-shade and shade light regimes. In particular, considering the mean values, the flavonols in fruits under full sun were 63.5% and 38.5% higher than the shade and mid-shade samples, respectively, as expected on the basis of their protective role in plants (Agati and Tattini, 2010). A light-induced increase in phenolic compounds of kiwifruit stalk was previously observed, but unfortunately the authors did not analyse the phenolic content in the fruit exocarps (Montanaro *et al.*, 2007). It is well known that the activity of the key enzymes in the polyphenol biosynthetic pathway is stimulated by light exposure. Phenylalanine ammonia-lyase activity, simple phenol and flavonoids all increased when bagged apples were exposed to light (Ju *et al.*, 1995). However, in other studies, only flavonoids (including anthocyanins) and not catechins or chlorogenic acid accumulated in larger amount in the most sun-exposed fruits (Awad *et al.*, 2001). Moreover, when grape berries cultivated in a shaded greenhouse were exposed to full sunlight (or sunlight with UV radiation removed), flavonols were increased while hydroxycinnamates decreased (Kolb *et al.*, 2003). The same authors previously reported an opposite response of hydroxycinnamic acids to light in grape leaves (Kolb *et al.*, 2001).

In our study, a 50% higher concentration of hydroxycinnamic acid derivatives in sun-exposed fruits with respect to the shade ones was observed. Even for procyanidins, an increase of 38.7% in full sun samples was observed with respect to shade conditions, therefore, in the present study, light seems stimulate the synthesis of all polyphenol classes investigated.

The effect of light on the concentration of hydroxycinnamic acids on leaves and different fruits is controversial, it may depend on the particular skin structures (trichomes in kiwifruit) or the experimental light conditions (natural or greenhouse controlled) and needs further investigation to be elucidated.

Calibration of the multiplex sensor

In order to calibrate the Mx sensor, the HPLC analyses with detection at 375 nm, one of the excitation wavebands of the optical sensor, were performed. The resulting chromatographic profile of kiwifruit peel extracts is shown in Fig. 1. It can be noted that, in addition to flavonols, a significant contribution to the 375 nm absorbance is given by the dimethyl caffeic acid hexoside ($t_R=17.0$ min) and the caffeic acid derivative at $t_R=13.7$ min. Therefore, it was investigated to what degree variations in the UV-screening by the kiwifruit exocarp can be explained by changes in the skin phenolic content by plotting fluorometrically detected UV-A absorbance against absorbance of phenolics at 375 nm, determined by HPLC analysis.

In Fig. 2A and 2B the relationship between the FLAV index and the total peak areas (normalised to the skin fresh weight) of flavonols and hydroxycinnamic acid derivatives, respectively, is represented. The association between FLAV and flavonol showed a good linear regression ($R^2=0.83$). In contrast, the hydroxycinnamic acid derivatives contribution to the change of UV-A screening appears to be small ($R^2=0.35$). Therefore, only flavonols and not hydroxycinnamic acid derivatives seem to exhibit a significant positive correlation with skin UV-A absorbance.

In Fig. 3 the FLAV index is plotted against the flavonol concentrations quantified by HPLC with detection at 350 nm, close to

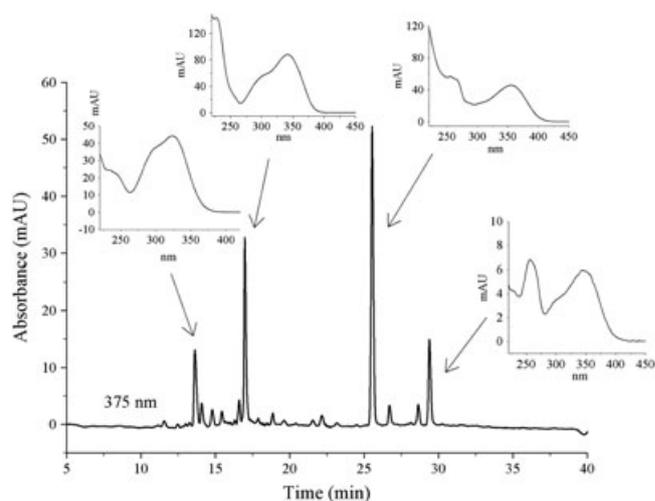


Figure 1. HPLC–DAD chromatographic profile (recorded at 375 nm) of a kiwifruit peel hydroalcoholic extract. The UV-Vis spectra of the main phenol compounds: caffeic acid derivative ($t_R=13.7$ min), dimethyl caffeic acid hexoside ($t_R=17.0$ min), rutin $t_R=25.7$ min and quercetin 3-*O*- β -D-rhamnoside ($t_R=29.5$ min) are also reported.

Table 2. HPLC–DAD quantitative analysis of polyphenol classes identified in raw hydroalcoholic extracts of kiwifruit skin. Data are the average (\pm SD) of the determinations acquired for each light conditions ($n=8–11$) and are expressed as mg/g of fresh weight^a

Light regime	Flavonols	Hydroxycinnamic acids	Procyanidins
Shade	0.054 \pm 0.018 ^b	0.374 \pm 0.159 ^b	5.804 \pm 2.647 ^b
Mid-shade	0.091 \pm 0.043 ^b	0.404 \pm 0.118 ^b	5.805 \pm 1.958 ^b
Full sun	0.148 \pm 0.060 ^a	0.747 \pm 0.241 ^a	9.470 \pm 2.105 ^a

^aFor each class of compounds, values with different letters are significantly different at $p < 0.05$

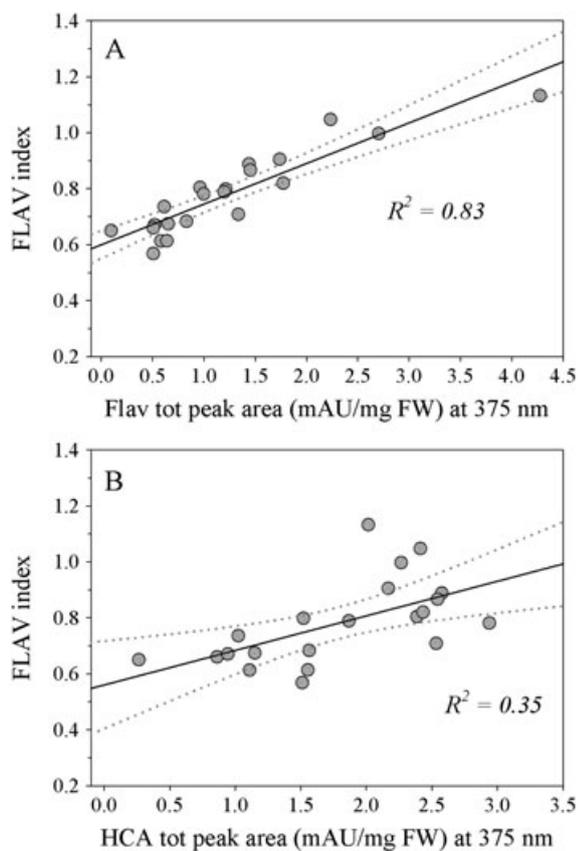


Figure 2. Relationship between the Multiplex FLAV index and the (A) flavonol (Flav) and (B) hydroxycinnamoyl derivatives (HCA) total peak areas obtained in the HPLC analysis of kiwifruit exocarp extracts recorded at 375 nm, the same wavelength used for Mx detection. The solid lines indicate the linear fitting curves and the dotted lines indicate the 95% confidence limits.

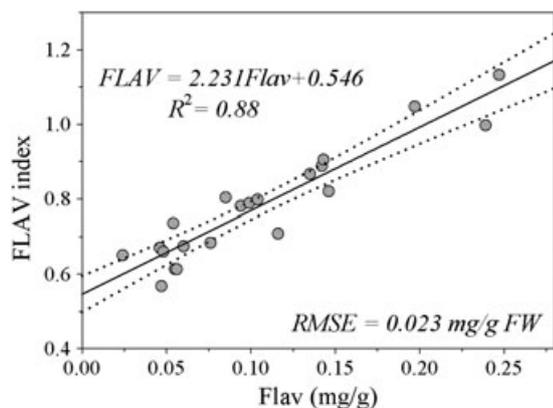


Figure 3. Calibration curve for the Mx FLAV index obtained through the actual flavonols (Flav) kiwifruit exocarp content quantified by HPLC using detection at 350 nm. The solid line indicates the linear fitting curve and the dotted lines indicate the 95% confidence limits.

the maximum of the flavonol absorption spectrum. The regression line obtained was $FLAV = 0.55 + 2.23 \cdot Flav$, with $R^2 = 0.88$. The inverted equation applied to the same dataset produced the estimated flavonol values with root mean square error

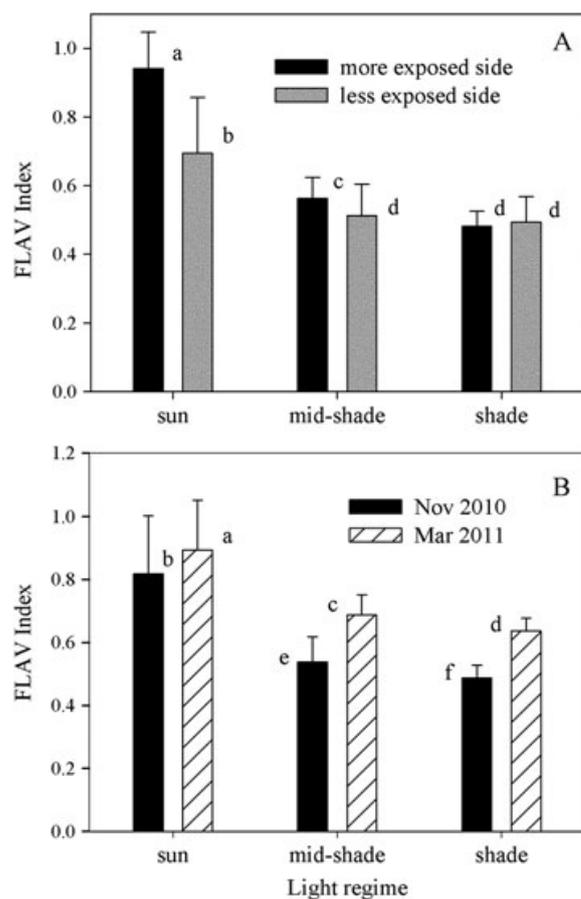


Figure 4. Non-destructive index of exocarp flavonols, FLAV index, determined by the Multiplex sensor on kiwifruits grown under different light regimes (sun, mid-shade, shade). (A) Mean (\pm SD) values ($n = 25$) measured at harvest of the more exposed and less exposed fruit sides. (B) FLAV values (\pm SD) averaged over both sides ($n = 50$) per light regime, measured at harvest (November 2010) and after 3-month storage at 0°C (March 2011). Bars accompanied by different letters are significantly different at $p < 0.05$, based on a t-test analysis.

(RMSE) of 0.023 mg/g FW . Validation tests must be performed in the future on a large and independent dataset.

Comparing the flavonol fraction with the total polyphenol content determined by HPLC analysis in the kiwifruit exocarp extracts, it was found that they were fairly linearly related ($R^2 = 0.83$) (data not shown). Therefore, the FLAV index also could be considered an indirect proxy of the total polyphenol concentrations.

Non-destructive index of flavonols

The mean values (\pm SD) of the FLAV index measured at harvest by the Mx sensor on the more-exposed and less-exposed sides of kiwifruits for each light regime are reported in Fig. 4A and Fig. 4B shows FLAV averaged over both sides per light regime measured at harvest and after 3-month conservation at 0°C .

We found markedly higher FLAV values in the fruits from the sun exposed positions compared with those from mid-shade and shade. Among the kiwifruits collected at the sunny sites, the two faces differed significantly in the FLAV index, due again to a different light exposition. The FLAV value of the less

exposed sides of mid-shade was lower than that from the more exposed side and equal to both those under shade.

Storage at 0°C induced an increase in FLAV for all the light conditions. The increase was larger for shade and mid-shade than for full-sun-exposed kiwifruits, however, the differences observed at harvest in favour of sun fruits were maintained. The differences in the flavonol content as a function of the light regime estimated by the non-destructive method were in accordance with the results of the destructive analysis (Table 2).

The flavonol accumulation in fruit skins is dependent on the exposure to sunlight (Awad *et al.*, 2001; Kolb *et al.*, 2003), therefore, the FLAV index could be used as quantitative proxy of the exposure of kiwifruits to sun. This information is important because quality attributes, such as soluble solids, flesh firmness and chlorophyll, which are essential for long-term storage of kiwifruits, were found to be positively influenced by light exposure (Tombesi *et al.*, 1993).

Flavonols protect internal tissues of plant organs by partially screening the UV solar radiation, but mainly by functioning as anti-oxidant against light-induced oxidative stress (Agati and Tattini, 2010). The main flavonoids found into the kiwifruit exocarp were rutin and quercetin 3-O-β-D-rhamnoside (see Table 1), dihydroxy B-ring-substituted flavonoids, both possessing the structural requirements for effective detoxification of reactive oxygen species (Agati and Tattini, 2010). Flavonoids also play a significant role in plant resistance against insects and microbial infections (Treutter, 2005) and are important compounds in post-harvest resistance of fruits and vegetables to pathogens (Lattanzio *et al.*, 2006). Although little experimental evidence exists on the protective role of phenolics against fungal diseases in kiwifruits (Wurms, 2005), we can hypothesise that the larger the flavonol content of fruit skin the higher the integrity of fruit tissues. Interestingly, kiwifruits grown under denser canopies were more susceptible to develop *Botrytis* fungus (Michailides and Elmer, 2000), probably due to the reduced content in phenolic compounds determined by shade conditions (Greaves *et al.*, 2001).

The content of flavonol in kiwifruits can, therefore, be considered an added value for the evaluation of the fruit quality and used as an index of suitability for preservation.

The observation regarding the increase in FLAV with 0°C storage is consistent with the rise in total phenolic compounds previously observed in kiwifruits after cold storage for 6 months (Tavarini *et al.*, 2008). An increased synthesis of anthocyanins during low-temperature storage was also found in small fruits (Kalt *et al.*, 1999) and oranges (Lo Piero *et al.*, 2005). The increase in flavonols observed in kiwifruits can be explained as due to the overexpression induced by cold exposure of all the key enzyme genes involved in the phenylpropanoid biosynthetic pathway (Lo Piero *et al.*, 2005).

Applications

This study showed that the kiwifruit could be a significant source of functional compounds for fruit-based ingredients containing polyphenols. The wastes from kiwifruits (skin and pomace) can account for up to 30% of the total kiwifruit crop (Schieber *et al.*, 2001), normally discarded because of their unpleasant sensory attributes, such as intrinsic bitterness. On the other hand, as the anti-oxidant effects of kiwifruits in human body may prevent the development and deterioration induced by oxidative stress, much interest is turned to phenol food constituents and their capabilities to prevent or limit oxidative stress

damage. In this context, the use of a non-destructive tool, such as the Mx sensor, to select top-quality fruits can considerably improve the production of novel and functional foods. Fluorescence-based sensors can be used directly in the field on kiwifruits attached to the plant with the advantage of taking into account seasonal influences on fruit polyphenols, due to the variability of climatic conditions such as rainfall, temperature and irradiance. The Mx sensor could be easily integrated in online sorting devices using the index of polyphenol content as an additional quality parameter for storability.

Acknowledgements

The authors are grateful to the Azienda 'Camillo Pacini e Figli' (Rigoli, Pisa, Italy), for supplying the kiwifruit samples. The technical support of Andrea De Gregorio, Azienda Agricola Il Quadrifoglio, Cisterna di Latina (Latina, Italy) is kindly acknowledged.

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